

**WATER+RAIL+ROAD+AIR+
LOCATION = SUCCESS**

Port Colborne offers manufacturers several transportation and logistics options to transport raw materials and ship finished goods to market.

WATER

The Welland Canal and the bustling port activity provide competitive advantages to businesses located in Port Colborne. The canal is a vital link in the St. Lawrence Seaway System, connecting Niagara to the ports throughout the Great Lakes and the Atlantic Ocean.

The capabilities for the movement of over-dimensional and specialized project cargo give Port Colborne an advantage not available in many port facilities on the Great Lakes.

Operators in Port Colborne have experience and expertise in handling:

- Agricultural & Energy Commodities
- Plate and Roll Steel
- Wind Towers & Blades
- Large Engineered Products

RAIL

The city-owned Port Colborne Harbour Railway, connects to both CN and CP main lines. The Port Colborne Harbour Railway is operated by Trillium Railway, which manages several short-lines in Ontario.



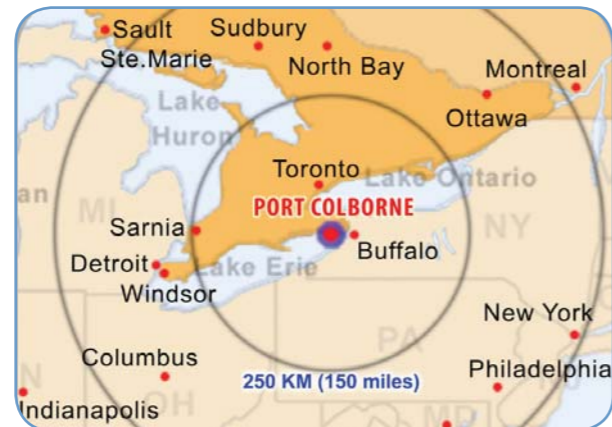
ROAD

Port Colborne is linked to North American markets by a growing road network that includes three provincial highways. Situated only 20 minutes from the U.S. border, and one hour from the Greater Toronto Area, Port Colborne is within a day's drive of half of North America's purchasing power.



AIR

Three international airports and four regional airports are within 130 kilometres (80 miles) of Port Colborne. Toronto's Pearson International Airport, Hamilton's John C. Munro International Airport, and Buffalo Niagara International Airport are all hubs for regional and international air traffic and provide air freight and logistics services.



WORKFORCE

- Our highly-skilled workforce is built upon a strong tradition in manufacturing and a commitment to innovation and advanced technologies. Our strength in this field has contributed to Port Colborne adding manufacturing jobs in recent years.
- More than 20% of Port Colborne's workforce is employed in the manufacturing sector.
- A labour force of over 200,000 is within a 30-minute drive of Port Colborne.
- Our participation rate is 63.9% and our unemployment rate is projected to stay close to the provincial average for the next several years.
- The Niagara region's labour force has a strong work ethic that supports consistently high productivity.

TRAINING

- Relevant and current post secondary education and training and apprenticeship programs are available through Niagara College, Brock University and several other post-secondary institutions within close proximity.
- Business technology support is available through specialized training facilities such as Niagara College's Centre for Integrated Manufacturing and Applied Research.
- Niagara has 150 publicly funded elementary and 30 secondary schools and several internationally recognized private schools.

GOVERNMENT PROGRAMS

The Province of Ontario offers innovative programs to support business development. Several initiatives have been tailored towards manufacturers to help foster new investment and innovation. These include one of the world's most generous Research & Development Tax Credits and loan and grant programs to help support new and expanded manufacturing investments in Ontario.

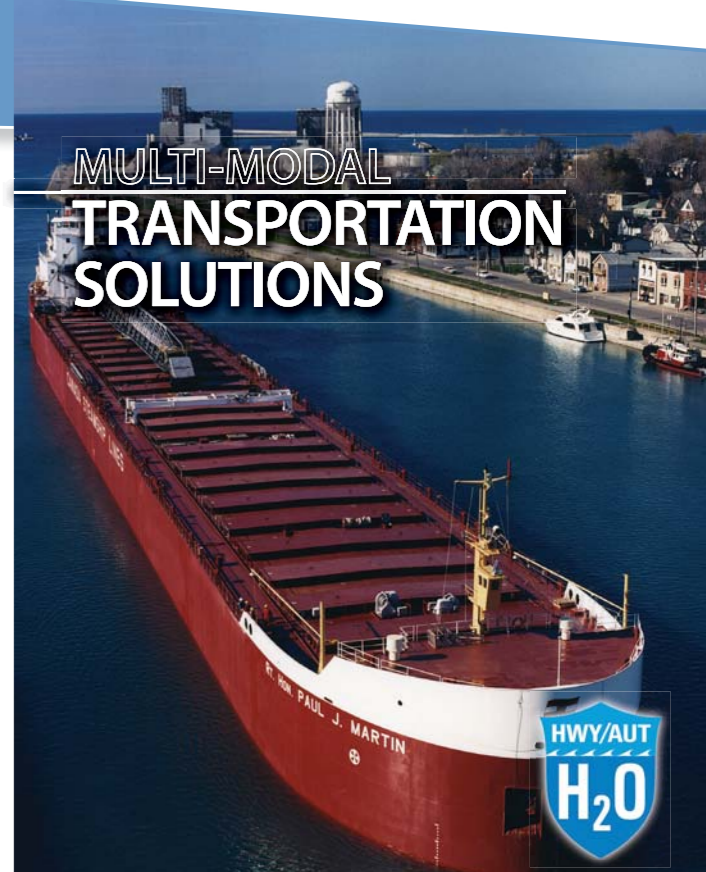
Ontario's recently implemented Green Energy Act has elevated the wind energy sector within Ontario with additional incentives and supports for wind energy projects built from Ontario-sourced components.

FOREIGN TRADE ZONE (FTZ)

Port Colborne's strategic location and multi-modal transportation options provide a unique opportunity for businesses to operate as a foreign trade zone.

Foreign trade zone programs are available now in Port Colborne. These programs provide special customs procedures to industries engaged in international trade. By offering incentives that eliminate or lessen the burden of tariffs on imports, as well as local value-added taxes, foreign trade zones provide cost saving measures to industries that operate within them.

MULTI-MODAL
**TRANSPORTATION
SOLUTIONS**



THE CITY OF
**PORT
COLBORNE**
ONTARIO • CANADA
NIAGARA'S SOUTH COAST

PORT COLBORNE: A MULTI-MODAL TRANSPORTATION HUB

Port Colborne offers complete transportation solutions for manufacturing and food processing operations. Our unique multi-modal transportation network allows for the efficient processing of bulk materials and distribution of finished products by water, rail, road, and air. Our dynamic logistics and transportation sector has a long history of meeting the needs of the agricultural, aggregate, and energy industries and continues to help industry meet the growing demands of moving goods between global markets.

BIO-PROCESSING CHOOSES PORT COLBORNE

Port Colborne is home to major flour milling and grain terminal operations. The City's strategic location, where the Welland Canal connects to Lake Erie, makes Port Colborne a location of choice for national and international bio-processing companies looking to serve the North American marketplace. Industry leaders Jungbunzlauer and Ingredion both call Port Colborne home.

Port Colborne offers:

- Multi-modal transportation system (water, rail, road, and air);
- 135 million consumers and 48% of total U.S. income within one day's drive;
- An abundance of clean water;
- A strong history in manufacturing and processing industries;
- A manufacturing-centric labour force;
- Support industries that are attuned to manufacturing and processing.

FABRICATED METALS

Port Colborne's manufacturers are eager to meet the growing demand for new markets and products. Our community is home to a competitive manufacturing infrastructure with depth in heavy metal fabrication and assembly, die casting, and foundry/forging operations – all skills drawn from a rich history in shipbuilding, structural steel, fabricated metals, aerospace, and machining.

The fabricated metals cluster in Port Colborne has extensive expertise in:

- Custom quality forgings;
- Fabrication, machining and assembly for power generation, oil and gas, mining, transportation, and milling industries;
- Custom fabrication and welding from plate steel, stainless steel, carbon steel pipe and tubing, structural steel, and other materials;
- Rebuilding, repairing, and assembly of large diesel engines, gearboxes, air compressors, and related equipment.

ESTABLISHED SUPPLY CHAIN

Many of Port Colborne's companies are directly involved in the manufacturing, logistics and transportation sectors.

- Algoma Ship Repair
- Allied Marine & Industrial
- Barber Hymac Hydro Inc.
- B&C Truck Centre
- Bell Marine & Mill Supply Ltd.
- Claire's Logistics and Claire's Delivery Service
- Edgewater Crane Rentals Ltd.
- Fontaine Transport Inc.
- George Badawey Marine Supplies Ltd.
- Great Lakes Stevedoring Ltd.
- ITT Ontario Pro Services
- J.A. Grant and Sons
- J. Oskam Steel Fabricators Ltd.
- JTL Machine Ltd.
- K-Motion
- L.E. Snider Transport Inc.
- Magnum Crane
- Marine Recycling Corporation
- Navcon Marine Services

- Port Colborne Grain Terminal
- Port Colborne Quarries
- Riverland Ag
- Smith Industrial Supplies
- Snider Dock Services Ltd.
- Trillium Railway Co. Ltd.
- Trimac Transportation Services Inc.
- Versitec Marine & Industrial
- WestPier Marine & Industrial Supply Inc.

NEW SUPPLIER OPPORTUNITIES

Affordable serviced industrial land is available to accommodate new business and future supplier opportunities.

We welcome new supplier investments to complement our existing supply-chain infrastructure for the manufacturing, transportation and logistics sectors.

Serving World Markets from Port Colborne, ON



Port Colborne Quarries
Aggregate Docking Facility



ADM Milling and Port Colborne Grain Terminal
Flour Mill and Grain Terminal



Ingredion
Port Colborne Plant



Trillium Railway & Riverland Ag
Railway Service at Grain Storage Terminal



PORT COLBORNE
www.portcolborne.ca

CONTACT US:

Whether it involves choosing a site or making contacts in the community, we're here to help you every step of the way. For more information, give us a call!

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